B. K. BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN

CERTIFICATE COURSE



Concept Note

on

Certificate Course in

'MARKETING COMMUNICATION AND PRESENTATION SKILL'

Course Objective	and presentation skills	work requirement of Marketing communication
Course Outcome	Students will be work ready as	they will get trained based on on-job requirements.
Course Description	fully integrated marketing cor the design and implementation mix of theory and practical le	s with the tools necessary to create a coherent and nmunication. Students will be actively involved in of various strategic communications approaches. A arning will be offered to students which will make will be given to develop the communication and nts.
Course Duration & Credit points	Duration of the course will be After the successful complet awarded certificate equivalent	ion of the certificate course, the student will be
Learning Platform	Online (Microsoft Team)	
Eligibility Criteria	A student (Undergraduate/ Pos will be eligible for this certific	st Graduate) of B. K. Birla College from any stream ate course.
Examination	Student will have to appear for	r course end examination (Online):
Pattern	Question Paper Format	: Multiple Choice (MCQs)
	Marks	: 50 (Fifty)
	Passing Criteria	: Passing percentage – 40%
		(20 Marks out of 50)

Course Syllabus

- Marketing Communication: Marketing Communication Process, Written, oral, body language, Skills required for effective marketing communication. Job role and marketing communication.
- Integrated Marketing Communication : Promotion, publicity, Advertisement, Sales promotion, Personal selling, Direct Marketing, Social Media Marketing, Public relation sponsorship, Social media Marketing, Mobile Marketing

- On field Working: Importance of Time, Dress code, gestures, Language, dealing with customers, convincing customer, customer query handling, designing of gift materials for customers (Customization), learn to be professional personal and group behaviour.
- Motivation and Conflict Management: Handling work load, goal setting, meeting targets, stress management, conflict dealing, staying motivated and ever charged.
- Presentation skills for Marketer: Preparation of presentation, Do's and Don'ts of presentation, effective presentation skills. Preparation of sales presentation for individual customer and organization. Preparation of performance presentation for employer.

B.	K. Birla	a College	e of Arts, S	Science &	& Commerc	e (Autonoi	mous), Kalyan			
			Departm	nent of Ma	nagement Stud	ies	•			
	List of Students Registered for Certificate Course									
	Certificate Course Name : Marketing Communication & Presentation Skills									
Sr. No	. No Student ID First Name Middle Name Last Name Contact Number Course Name Signature									
1	45826	Pratish	Ashok	Gupta	7711886605	B.M.S.				
2	46926	Aditya	Devendra	Dusane	8879765956	B.M.S.				
3	48565	Vaishnavi	Sanjay	Alkunte	8591424273	B.M.S.				
4	45376	Harshal	Dashrath	Desale	9370810666	B.M.S.				
5	46864	Samiksha	Rajendra	Bodade	7506693680	B.M.S.				
6	45128	Aditya	Sudhakar	Naik	9136339776	B.M.S.				
7	47459	Yash	Prashanth	Shetty	9022212508	B.M.S.				
8	47559	Mansha	Sachin	Gupta	9930442204	B.M.S.				
9	47695	Pranay	Arun	Patil	8828544041	B.M.S.				
10	44742	Jyotsna	Shashidharan	Thekking	9619432691	B.M.S.				
11	47361	Mayuresh	Krishna	Shirvadekar	9920832434	B.M.S.				
12	47699	Sneha	Shantilal	Bhanushali	9324333697	B.M.S.				
13	44919	Kamini	Rajesh	Singh	8591863692	B.M.S.				
14	47511	Aditya	Rajendrasingh	Solanki	8976285848	B.M.S.				
15	45239	Vedant	Nitin	Patil	9833990965	B.M.S.				
16	44818	Kumari		Neha	8779813286	B.M.S.				
17	44845	Karishma	Chander Pal	Sailani	7977485068	B.M.S.				
18	47658	Reena	Ajit	Waghmare	7843014192	B.M.S.				
19	47579	Mamta	harishankar	yadav	9324206046	B.M.S.				
20	44357	Rushabh	Chetan	Lohar	9987244553	B.M.S.				
21	44994	Yash	Shalikram	Ambhore	8080765224	B.M.S.				
22	45244	Shivam	Santosh	Maurya	7900025720	B.M.S.				
23	46967	Vedika	Ajay	Sapkal	9324334132	B.M.S.				
24	47432	Pranjali	Machindra	Wardhe	7219581342	B.M.S.				
25	47685	Bhumika	Hiraman	Palve	9321616508	B.M.S.				
26	44723	Hrushikesh	Raghunath	Gaikar	9004459734	B.M.S.				

B	K. Birl	a College	e of Arts, S	Science &	& Commerc	e (Autonor	nous), Kalyan				
			Departm	ent of Ma	nagement Stud	ies					
	List of Students Registered for Certificate Course										
	Certificate Course Name : Marketing Communication & Presentation Skills										
Sr. No	r. No Student ID First Name Middle Name Last Name Contact Number Course Name Signature										
27	44827	Chaitali	Sanjay	Janakwar	9324424234	B.M.S.					
28	47364	SAGAR	ANIL	CHHAPRU	8432133311	B.M.S.					
29	47451	Shaikh	Abdul	Fahad	7028958347	B.M.S.					
30	47683	Shruti	Anant	Tambe	9867534854	B.M.S.					
31	44660	Rahul	Santosh	Desale	9819292954	B.M.S.					
32	44457	Prachi	Nitin	Mahajan	9324219550	B.M.S.					
33	45231	Siddhi	Santosh	Kokane	8104706679	B.M.S.					
34	45075	Vishal	Umesh	Dongare	8530567714	B.M.S.					
35	44933	Aastha	Adhik	Lokhande	8689879067	B.M.S.					
36	47468	Chaitanya	Vijay	Shinde	9619184626	B.M.S.					
37	44461	Param	Mahendra	Nimesh	9137720067	B.M.S.					
38	45027	Dhruv	Jaywant	Rasal	9324893934	B.M.S.					
39	46508	Siddhi	Nandu	shelar	9022088677	B.M.S.					
40	45245	Vaishnavi	Bhalchandra	Dhule	9322440621	B.M.S.					
41	44153	Sumit	Sanjay	Maurya	9326290255	B.M.S.					
42	44601	Neha	Umeshkant	Shinde	9324646481	B.M.S.					
43	44879	Vedika	Vinay	Pandey	8828259303	B.M.S.					
44	44799	Arya	Yogesh	Deshmukh	9146192526	B.M.S.					
45	47557	Armaan	Salim	Shaikh	9930761511	B.M.S.					
46	48852	ATHARV	SHIVAJI	GUNJAL	8779426399	B.M.S.					
47	44755	Sawali	Sunil	Telavane	9767044524	B.Com. (A&F)					
48	44127	Ketaki	Hemant	Denkar	8080371133	B.Com. (A&F)					
49	47101	Sujit	Kumar	Nahak	8169910849	B.Com. (A&F)					
50	44949	Santosh	Maroti	Suruse	8169879841	B.Com. (A&F)					
51	44957	Sachin	Bapu	Patil	9372879868	B.Com. (A&F)					
52	48886	Aniket	Ishwar	Jadhav	9860858756	B.Com. (A&F)					

B	K. Birla	a College	e of Arts, S	Science &	& Commerc	e (Autonoi	mous), Kalyan				
			Departm	ent of Ma	nagement Studi	ies					
	List of Students Registered for Certificate Course										
	Certificate Course Name : Marketing Communication & Presentation Skills										
Sr. No	No Student ID First Name Middle Name Last Name Contact Number Course Name Signature										
53	45078	Sameeksha	Sahadeo	Suryawanshi	7058184218	B.Com. (A&F)					
54	45135	Prerna	Sahadev	Chavan	9372486537	B.Com. (A&F)					
55	47684	DOLLY	PRADEEP	MORE	9372263497	B.Com. (A&F)					
56	45018	Ashish	Laxman	Kamble	8828785090	B.Com. (A&F)					
57	45221	Meghna	Adhikar	Patil	8591565132	B.Com. (A&F)					
58	44167	Priyanka	Anil	Chavan	9324566697	B.Com. (A&F)					
59	45077	Lavanya	Gajanan	Gudekar	9324600833	B.Com. (A&F)					
60	44669	Sonam	Sandeep	Mishra	9423514500	B.Com. (A&F)					
61	44760	Sweaccha	Pravin	Khairnar	7666316169	B.Com. (A&F)					
62	44745	Atharva	Narasu	Fanade	9820931101	B.Com. (A&F)					
63	44796	Nandan	Anand	Poojary	9730294931	B.Com. (A&F)					
64	44621	Danish	Javed	Shaikh	9082491661	B.Com. (A&F)					
65	44185	Sarvesh	Ganesh	Mhatre	9029877159	B.Com. (A&F)					
66	44602	Priyanka	Ajinath	Shirsath	7499925314	B.Com. (A&F)					
67	44470	Diksha	Sayaji	Thange	9920604824	B.Com. (A&F)					
68	44522	Pandey	Sanjana	Sanjay	9960792584	B.Com. (A&F)					
69	44396	SOHAM	DILIP	WAJE	7820865587	B.Com. (A&F)					
70	44719	Sagira	Sajan	Shaikh	9136523360	B.Com. (A&F)					
71	45184	Piyush	Naresh	Verma	9325434426	B.Com. (A&F)					
72	44612	Neha	Nagendra	Pandey	8856029019	B.Com. (A&F)					
73	45176	Ruchita	Ganesh	Mirkute	7045304818	B.Com. (A&F)					
74	45015	Kiran	Ganesh	Gaykar	7738192066	B.Com. (A&F)					
75	44475	Arya	Prasanna	Waghmare	8828465902	B.Com. (A&F)					
76		Digambar	SanjayKumar	Koli	8369853949	B.Com. (A&F)					
77	44547	Aniket	Harishchandra	Savale	7710929880	B.Com. (A&F)					
78	45149	Yogita	Ravindra	Jadhav	8010130033	B.Com. (A&F)					

	B. K. Birla College of Arts, Science & Commerce (Autonomous), Kalyan							
	Department of Management Studies							
				List of Studer	nts Registere	ed for Certificate (Course	
			Certifica	ate Course Name	: Marketing	Communication & 1	Presentation Skil	ls
Sr.	No	Student ID	First Name	Middle Name	Last Name	Contact Number	Course Name	Signature
	79	45315	ROHAN	ASHOK	MADHAVI	8263099553	B.Com. (A&F)	
	80 44605 Bhakti Mohan Telavane 9021373411 B.Com. (A&F)							
	81	44797	SNEHA	-	JOSHI	8669801356	B.Com. (F.Mg)	

	B. K. Birla College of A	tment of M		Caudian	mous), Kal	yan
			-			
	List of Students	Registered fo	r Certificate (Course (2021-	22)	
	Certificate Course Nar	09-12-2021	11-12-2021			
Sr No	Name	09-12-2021	11-12-2021	16-12-2021	18-12-2021	23-12-202
	Pratish Ashok Gupta	A	Р	D	D	
Conceptual de la conceptual de	Aditya Devendra Dusane	P P	P P	P	P	P
And the second se	Vaishnavi Sanjay Alkunte	A	P P	P	A	Р
	Harshal Dashrath Desale	P P	P P	P	A	A
Contraction of the local division of the loc	Samiksha Rajendra Bodade	P	r A	P P	A	P
	Aditya Sudhakar Naik	P	A P		P	P
	Yash Prashanth Shetty	P P		P	A	P
the state of the second second	Mansha Sachin Gupta	P	P	A	P	P
	Pranay Arun Patil	P A	A	P	A	Р
the second state of the second state	Jyotsna Shashidharan Thekking	A P	P	P	P	P
	Mayuresh Krishna Shirvadekar		P	P	P	Α
	Sneha Shantilal Bhanushali	A	P	A	Р	Р
the second second second second		P	P	A	Р	Р
	Kamini Rajesh Singh	P	A	Р	Р	Р
	Aditya Rajendrasingh Solanki	P	Р	Α .	Р	А
	Vedant Nitin Patil	Р	А	Р	Р	Р
	Kumari Neha	Р	Р	А	Р	Р
	Karishma Chander Pal Sailani	Р	А	Р	A	Р
	Reena Ajit Waghmare	Р	Р	Р	Р	А
the second s	Mamta harishankar yadav	Р	A	Р	А	Р
	Rushabh Chetan Lohar	Р	A	A	Р	Р
	Yash Shalikram Ambhore	Α	Р	Р	Α	Р
	Shivam Santosh Maurya	A	Р	Р	Р	Р
	Vedika Ajay Sapkal	Р	А	Р	A	A
	Pranjali Machindra Wardhe	P	Р	А	Р	А
	Bhumika Hiraman Palve	Α	Р	Р	Р	Р
	Hrushikesh Raghunath Gaikar	Р	Р	Р	A	Р
the second s	Chaitali Sanjay Janakwar	А	Р	Р	A	A
28	Sagar Anil Chhapru	Р	Р	Р	A	Р
	Shaikh Abdul Fahad	Р	A	Р	Р	Р
30	Shruti Anant Tambe	Р	Р	Р	A	Р
31	Rahul Santosh Desale	Р	Р	A	Р	Р
32	Prachi Nitin Mahajan	Р	A	Р	A	Р
33	Siddhi Santosh Kokane	А	Р	Р	Р	Р
34	Vishal Umesh Dongare	Р	Р	Р		A
The second se	Aastha Adhik Lokhande	А	Р	A		P
36	Chaitanya Vijay Shinde	Р	P	A	the second s	P
and the second division of the second divisio	Param Mahendra Nimesh			P	The second second second second second second	P
38	Dhruv Jaywant Rasal			and the second se		A
	Siddhi Nandu Shelar		the second s	and the second se		P
	Vaishnavi Bhalchandra Dhule					P

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41 Su	imit Sanjay Maurya	Р	А	Р	A	Р
42 Ne	eha Umeshkant Shinde	Р	Р	Р	Р	А
43 Ve	edika Vinay Pandey	Р	А	Р	A	Р
44 Ar	ya Yogesh Deshmukh	Р	A	A	Р	Р
45 A	rmaan Salim Shaikh	A	Р	Р	А	Р
46 At	harv Shivaji Gunjal	А	Р	Р	Р	Р
47 Sa	wali Sunil Telavane	Р	A	Р	A	A
48 Ke	etaki Hemant Denkar	Р	Р	А	Р	A
49 Su	ijit Kumar Nahak	А	Р	Р	Р	Р
50 Sa	ntosh Maroti Suruse	Р	Р	Р	A	Р
51 Sa	chin Bapu Patil	А	Р	Р	A	A
52 An	niket Ishwar Jadhav	Р	Р	Р	A	Р
53 Sa	meeksha Sahadeo Suryawansh	Р	А	Р	Р	Р
54 Pre	erna Sahadev Chavan	Р	Р	Р	A	Р
55 Do	olly Pradeep More	Р	Р	А	Р	Р
56 As	shish Laxman Kamble	Р	А	Р	A	Р
57 Me	eghna Adhikar Patil	A	Р	Р	Р	Р
58 Pri	iyanka Anil Chavan	Р	Р	Р	Р	A
59 La	wanya Gajanan Gudekar	A	Р	А	Р	Р
60 So	onam Sandeep Mishra	Р	Р	А	Р	Р
61 Sv	weaccha Pravin Khairnar	Р	А	P .	Р	Р
62 At	harva Narasu Fanade	Р	Р	А	Р	A
63 Na	andan Anand Poojary	Р	А	Р	Р	Р
64 Da	anish Javed Shaikh	Р	Р	А	Р	Р
65 Sa	rvesh Ganesh Mhatre	Р	A	Р	A	Р
66 Pri	iyanka Ajinath Shirsath	Р	Р	Р	Р	A
	ksha Sayaji Thange	Р	А	Р	A	Р
	ndey Sanjana Sanjay	Р	А	А	Р	Р
69 So	ham Dilip Waje	A	Р	Р	A	Р
70 Sa	gira Sajan Shaikh	A	Р	Р	Р	Р
CONTRACTOR OF STREET, STRE	yush Naresh Verma	Р	А	Р	A	A
72 Ne	eha Nagendra Pandey	Р	Р	А	Р	A
73 Ru	uchita Ganesh Mirkute	Р	Р	А	Р	A
74 Ki	ran Ganesh Gaykar	Р	A	Р	Р	Р
	ya Prasanna Waghmare	Р	Р	А	Р	Р
	gambar SanjayKumar Koli	Р	A	Р	A	Р
	niket Harishchandra Savale	Р	Р	Р	Р	A
	ogita Ravindra Jadhav	Р	A	Р	A	Р
The subscription of the su	ohan Ashok Madhavi	Р	A	А	Р	P
	hakti Mohan Telavane	A	Р	Р	A	P
	eha Joshi	Р	A	P	A	P

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	B. K. Birla College of An	rts, Science	& Commer	ce (Autono	mous), Kal	yan
		tment of Ma	the second diversity of the second dintersity of the second diversity of the second diversity of the s	and the second		
	List of Students	Registered for	r Certificate (Course (2021-2	22)	
	Certificate Course Nan	ne : Marketing	Communicati	ion & Presenta	ation Skills	
	Date	24-12-2021	05-01-2022	06-01-2022	07-01-2022	08-01-2022
	Name					
	Pratish Ashok Gupta	А	Р	Р	Р	Р
the second s	Aditya Devendra Dusane	Р	A	Р	Р	Р
Contraction of the second second	Vaishnavi Sanjay Alkunte	А	Р	Р	Р	A
4	Harshal Dashrath Desale	Р	Р	A	A	Р
the second s	Samiksha Rajendra Bodade	Р	Р	A	Р	Ρ
6	Aditya Sudhakar Naik	Р	Р	Р	Р	Р
	Yash Prashanth Shetty	Р	Р	Р	Р	Р
8	Mansha Sachin Gupta	Р	A	Р	Р	Р
9	Pranay Arun Patil	Р	Р	Р	Р	A
10	Jyotsna Shashidharan Thekking	Р	Р	A	Р	Р
11	Mayuresh Krishna Shirvadekar	Р	Р	A	Р	A
12	Sneha Shantilal Bhanushali	Р	Р	Р	Р	Р
13	Kamini Rajesh Singh	Р	Р	Р	Р	Р
14	Aditya Rajendrasingh Solanki	Р	A	А	Р	A
15	Vedant Nitin Patil	Р	Р	Р	Р	Р
16	Kumari Neha	Р	Р	Р	A	Р
17	Karishma Chander Pal Sailani	P	Р	Р	Р	A
18	Reena Ajit Waghmare	Р	Р	Р	Р	Р
19	Mamta harishankar yadav	Р	A	Р	Р	Р
20	Rushabh Chetan Lohar	Р	Р	Р	Р	Р
21	Yash Shalikram Ambhore	A	A	Р	Р	Р
22	Shivam Santosh Maurya	Р	Р	Р	Р	Р
	Vedika Ajay Sapkal	Р	A	Р	A	A
and the stand of the spin of the stand of the	Pranjali Machindra Wardhe	Р	Р	Р	Р	Р
25	Bhumika Hiraman Palve	Р	P	Р	Р	Р
26	Hrushikesh Raghunath Gaikar	Р	Р	A	Р	Р
and the second data watches	Chaitali Sanjay Janakwar	Р	Р	Р	Р	Р
and the day of the local division of the loc	Sagar Anil Chhapru	Р	Р	Р	Р	Р
and the second data with the s	Shaikh Abdul Fahad	Р	A	Р	Р	Р
30	Shruti Anant Tambe	Р	P	Р	Р	A
31	Rahul Santosh Desale	Р	A	Р	Р	Р
32	Prachi Nitin Mahajan	Р	Р	Р	A	Р
Contraction of the local division of the loc	Siddhi Santosh Kokane	A	Р	Р	Р	A
	Vishal Umesh Dongare	Р	P	A	P	P
a literature in the second	Aastha Adhik Lokhande	P	P	P	A	A
	Chaitanya Vijay Shinde	A	P	P	P	P
the second s	Param Mahendra Nimesh	P	P	P	P	P
	Dhruv Jaywant Rasal	P	A	A	P	P
Contraction of the local division of the loc	Siddhi Nandu Shelar	P	P	P	P	P
and the second se	Vaishnavi Bhalchandra Dhule	A	P	A	A	A

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41	Sumit Sanjay Maurya	Р	Р	A	Р	Р
42	Neha Umeshkant Shinde	Р	Р	Р	Р	Р
43	Vedika Vinay Pandey	Р	Р	Р	Р	A
44	Arya Yogesh Deshmukh	Р	Р	Р	Р	Р
45	Armaan Salim Shaikh	Р	Р	Р	P	Р
46	Atharv Shivaji Gunjal	Р	Р	Р	Р	P
47	Sawali Sunil Telavane	Р	Р	Р	Р	Р
48	Ketaki Hemant Denkar	Р	Р	Р	Р	Р
49	Sujit Kumar Nahak	Р	Р	Р	Р	Р
50	Santosh Maroti Suruse	Р	Р	A	Р	Р
51	Sachin Bapu Patil	Р	Р	Р	Р	Р
52	Aniket Ishwar Jadhav	Р	Р	A	Р	Р
53	Sameeksha Sahadeo Suryawansh	A	P	A	Р	Р
	Prerna Sahadev Chavan	Р	Р	Р	P	Р
55	Dolly Pradeep More	Р	P.	A	P	Р
and the second se	Ashish Laxman Kamble	Р	Р	Р	Р	A
57	Meghna Adhikar Patil	Р	Р	Р	Р	Р
the second second second second	Priyanka Anil Chavan	Р	Р	A	A	Р
59	Lavanya Gajanan Gudekar	Р	Р	A	Р	Р
and the second se	Sonam Sandeep Mishra	Р	Р	Р	Р	Р
and the strength of the streng	Sweaccha Pravin Khairnar	Р	Р	P .	Р	Р
62	Atharva Narasu Fanade	Р	A	Р	Р	Р
63	Nandan Anand Poojary	Р	Р	Р	Р	A
64	Danish Javed Shaikh	Р	Р	A	Р	Р
65	Sarvesh Ganesh Mhatre	Р	Р	A	P	A
66	Priyanka Ajinath Shirsath	Р	Р	Р	Р	Р
Contraction of the spinst	Diksha Sayaji Thange	Р	Р	Р	Р	Р
	Pandey Sanjana Sanjay	Р	A	A	Р	A
and the second se	Soham Dilip Waje	Р	Р	Р	Р	Р
	Sagira Sajan Shaikh	Р	Р	Р	A	Р
Constitution of the local division of the lo	Piyush Naresh Verma	Р	Р	Р	Р	A
Contractive Contractory of	Neha Nagendra Pandey	Р	Р	Р	Р	Р
	Ruchita Ganesh Mirkute	Р	A	Р	Р	Р
and the second distance of the second distanc	Kiran Ganesh Gaykar	Р	Р	Р	Р	Р
	Arya Prasanna Waghmare	A	A	Р	Р	P
	Digambar SanjayKumar Koli	Р	Р	Р	P	P
	Aniket Harishchandra Savale	Р	A	Р	A	A
78	Yogita Ravindra Jadhav	Р	Р	Р	Р	P
And the second designed in the second designed and the	Rohan Ashok Madhavi	Р	Р	Р	P	P
	Bhakti Mohan Telavane	Р	P	A	P	P
and the second se	Sneha Joshi	P	P	Р	P	P

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	B. K. Birla College of An	tment of Ma	the second s	A REAL PROPERTY OF THE OWNER WATER OF THE OWNER	mous, Kal	yan
	the second s				100	
	List of Students Certificate Course Nan	the second s	the second s	and the second se	and the second se	
	Date	10-01-2022		the second second statement of second se	and a second	15-01-202
Sr.No	Name		11 01 2022	12 01 2022	15 01 2022	15-01-202
and the second second second	Pratish Ashok Gupta	A	Р	A	Р	A
	Aditya Devendra Dusane	P	P	P	A	P
	Vaishnavi Sanjay Alkunte	A	A	P	P	P
the second s	Harshal Dashrath Desale	Р	P	P	P	P
	Samiksha Rajendra Bodade	P	P	A	P	P
and the second	Aditya Sudhakar Naik	A	Р	Р	A	P
	Yash Prashanth Shetty	Р	Р	A	P	P
and the second se	Mansha Sachin Gupta	Р	Р	Р	Р	A
9	Pranay Arun Patil	Р	Р	Р	Р	Р
the set of	Jyotsna Shashidharan Thekking	А	Р	Р	A	Р
11	Mayuresh Krishna Shirvadekar	Р	A	Р	Р	Р
12	Sneha Shantilal Bhanushali	Р	Р	A	A	Р
13	Kamini Rajesh Singh	A	Р	Р	Р	A
and the second se	Aditya Rajendrasingh Solanki	Р	Р	Р	A	Р
the second s	Vedant Nitin Patil	Р	Р	A	Р	Р
16	Kumari Neha	Р	Р	Р	Р	Р
17	Karishma Chander Pal Sailani	Р	A	A	Р	Р
18	Reena Ajit Waghmare	Р	Р	Р	Р	Р
And the second se	Mamta harishankar yadav	A	Р	A	A	A
the second s	Rushabh Chetan Lohar	Р	A	Р	Р	Р
21	Yash Shalikram Ambhore	Р	Р	Р	Р	Р
22	Shivam Santosh Maurya	Р	Р	Р	Р	A
Construction of the local division of the lo	Vedika Ajay Sapkal	Р	Р	Р	Р	Р
24	Pranjali Machindra Wardhe	Р	Р	Р	Р	Р
25	Bhumika Hiraman Palve	Р	Р	Р	Р	Р
26	Hrushikesh Raghunath Gaikar	Р	Р	Р	Р	Р
27	Chaitali Sanjay Janakwar	Р	Р	Р	Р	Р
Contraction of the local division of the loc	Sagar Anil Chhapru	Р	Р	Р	Р	Р
and the second se	Shaikh Abdul Fahad	Р	Р	A	Р	Р
30	Shruti Anant Tambe	Р	Р	Р	Р	Р
31	Rahul Santosh Desale	Р	Р	A	Р	Р
32	Prachi Nitin Mahajan	A	Р	A	Р	Р
33	Siddhi Santosh Kokane	Р	Р	Р	Р	Р
34	Vishal Umesh Dongare	Р	Р	A	Р	Р
	Aastha Adhik Lokhande	Р	Р	Р	Р	A
36	Chaitanya Vijay Shinde	Р	Р	Р	Р	Р
and the second data was seen as a second data was second data was second data was second data was second data w	Param Mahendra Nimesh	A	Р	Р	Р	Р
38	Dhruv Jaywant Rasal	Р	A	Р	Р	Р
39	Siddhi Nandu Shelar	A	Р	Р	Р	A
40	Vaishnavi Bhalchandra Dhule	Р	Р	A	A	Р

41	Sumit Sanjay Maurya	Р	Р	A	Р	Р
the second second second second	Neha Umeshkant Shinde	Р	P	Р	Р	Р
43	Vedika Vinay Pandey	Р	P	Р	Р	Р
	Arya Yogesh Deshmukh	Р	A	Р	Р	Р
	Armaan Salim Shaikh	Р	P	Р	Р	A
46	Atharv Shivaji Gunjal	Р	Р	A	P	Р
and the second se	Sawali Sunil Telavane	Р	P	A	Р	A
48	Ketaki Hemant Denkar	Р	Р	Р	Р	Р
49	Sujit Kumar Nahak	Р	Р	Р	Р	Р
50	Santosh Maroti Suruse	Р	A	A	Р	A
51	Sachin Bapu Patil	Р	Р	Р	Р	Р
52	Aniket Ishwar Jadhav	Р	Р	Р	A	Р
53	Sameeksha Sahadeo Suryawansh	Р	P	Р	Р	A
Statement of the local division of the local	Prerna Sahadev Chavan	Р	P	Р	Р	Р
55	Dolly Pradeep More	Р	A	Р	Р	Р
the second s	Ashish Laxman Kamble	Р	Р	Р	Р	Р
57	Meghna Adhikar Patil	A	A	Р	Р	Р
the subscription of the second	Priyanka Anil Chavan	A	Р	Р	A	Р
Statement of the local division of the	Lavanya Gajanan Gudekar	Р	Р	A	Р	Р
the second s	Sonam Sandeep Mishra	Р	Р	Р	Р	A
61	Sweaccha Pravin Khairnar	Р	Р	Р	Р	Р
62	Atharva Narasu Fanade	A	P	Р	A	Р
63	Nandan Anand Poojary	Р	A	Р	Р	Ρ.
64	Danish Javed Shaikh	Р	P	A	A	Р
65	Sarvesh Ganesh Mhatre	A	Р	Р	Р	A
66	Priyanka Ajinath Shirsath	Р	Р	Р	A	Р
67	Diksha Sayaji Thange	Р	P	A	Р	Р
68	Pandey Sanjana Sanjay	Р	Р	Р	Р	Р
69	Soham Dilip Waje	Р	A	A	Р	Р
70	Sagira Sajan Shaikh	Р	P	Р	Р	Р
	Piyush Naresh Verma	A	P	A	A	A
72	Neha Nagendra Pandey	Р	A	Р	Р	Р
73	Ruchita Ganesh Mirkute	Р	P	Р	Р	Р
74	Kiran Ganesh Gaykar	Р	P	Р	Р	A
the second s	Arya Prasanna Waghmare	Р	Р	Р	Р	Р
	Digambar SanjayKumar Koli	Р	Р	Р	Р	Р
the second s	Aniket Harishchandra Savale	Р	Р	Р	Р	Р
78	Yogita Ravindra Jadhav	Р	Р	Р	Р	Р
and the second se	Rohan Ashok Madhavi	Р	Р	Р	Р	Р
80	Bhakti Mohan Telavane	Р	Р	Р	Р	Р
81	Sneha Joshi	Р	Р	A	Р	Р

Shirt



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CERTIFICATE OF EXCELLENCE

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Lahakar Sejal Ram

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



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Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta Vice -Principal

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CERTIFICATE OF EXCELLENCE

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Lokhande Aastha Adhik

for successfully completing Online Certificate Course in Marketing *Communications* having 02 Course Credit Points with **B** grade organized by the Department of Management Studies.



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CERTIFICATE OF EXCELLENCE

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Madhavi Rohan Ashok

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Maurya Shivam Santosh

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator

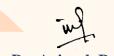


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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Maurya Sumit Sanjay

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

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Mhatre Sarvesh Ganesh

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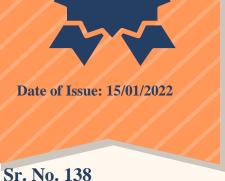
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Mishra Sonam Sandeep

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More Dolly Pradeep

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Palve Bhumika Hiraman

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Pandey Sanjana Sanjay

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A+ grade organized by the Department of Management Studies.

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Mr. Anil S. Tiwari Head, Dept. of Mgmt Studies

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CERTIFICATE OF EXCELLENCE

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Meghna Adhikar Patil

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.



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Course Coordinator

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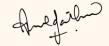
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Patil Pranay Arun

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Patil Sachin Bapu

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Patil Vedant Nitin

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Course Coordinator

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THIS CERTIFICATE IS AWARDED TO

Poojary Nandan Anand

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

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Course Coordinator

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Ramtekkar Rohit Raju

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



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Rote Sakshi Dilip

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.



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Sailani Karishma Chander Pal

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THIS CERTIFICATE IS AWARDED TO

Salunke Bhakti Pravin

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

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Course Coordinator



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Sapkal Vedika Ajay

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Savale Aniket Harishchandra

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shaikh Danish Javed

for successfully completing Online Certificate Course in Marketing *Communications* having 02 Course Credit Points with **B** grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

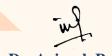
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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shaikh Sagira Sajan

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

Principal





Conducted by Kalyan Citizens' Education Society Affiliated to University of Mumbai 'College of Excellence' status by UGC (2015 - 2020)

Reaccredited by NAAC (3rd Cycle) with 'A' Grade (CGPA 3.58) (2014 - 2021) 'Performance Excellence Trophy – 2011 in Education' by IMC RBNQA Trust 'Best College Award' by University of Mumbai (2009) **DBT 'Star Status'** (Department of Botany, Chemistry, Microbiology, Physics and Zoology) **DBT 'Star Scheme'** (Department of Mathematics, I.T. & C.S.) ISO 9001: 2015 Certified

CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shelar Siddhi Nandu

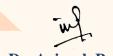
for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna **Course Coordinator**

Mr. Anil S. Tiwari

Ms. Esmita Gupta



Dr. Avinash Patil

Principal



Sr. No. 177

Head, Dept. of Mgmt Studies

Vice -Principal



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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shetty Yash Prashanth

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* C grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shinde Chaitanya Vijay

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

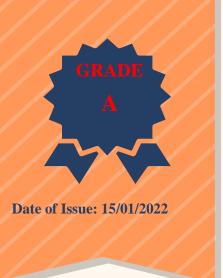
Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

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Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shinde Neha Umeshkant

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta Vice -Principal

Dr. Avinash Patil

Principal





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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shirsath Priyanka Ajinath

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

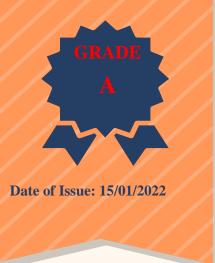
Head, Dept. of Mgmt Studies

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Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Shirvadekar Mayuresh K

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

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Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Singh Aditya Rajnesh

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* C grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

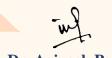
Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

Vice -Principal



Dr. Avinash Patil

Principal





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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Singh Kamini Rajesh

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Solanki Aditya Rajendrasingh

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Mr. Anil S. Tiwari

Course Coordinator Head, Dept. of Mgmt Studies



Ms. Esmita Gupta Vice -Principal

Dr. Avinash Patil

Principal





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ISO 9001: 2015 Certified

CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Suryavanshi Janhavi Vijay

for successfully completing Online Certificate Course in Marketing Communications having 02 Course Credit Points with B+ grade organized by the Department of Management Studies.

.

Mr. Arnold Jathanna

A.

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta

Vice -Principal

inf

Dr. Avinash Patil

Principal





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*Performance Excellence Trophy – 2011 in Education' by IMC RBNQA Trust
*Best College Award' by University of Mumbai (2009)
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DBT 'Star Scheme' (Department of Mathematics, I.T. & C.S.)
ISO 9001: 2015 Certified

CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Suryawanshi Sameeksha S

for successfully completing Online Certificate Course in Marketing Communications having 02 Course Credit Points with A+ grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator

A.

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta

Vice -Principal

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Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Tambe Sahil Dayananda

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

Principal





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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Tambe Shruti Anant

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A+ grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta Vice -Principal

Dr. Avinash Patil

Principal





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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Telavane Bhakti Mohan

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Telavane Sawali Sunil

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator



Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

Vice -Principal



Dr. Avinash Patil

Principal





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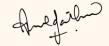
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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Thakare Harshal Pandit

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Course Coordinator

Mr. Arnold Jathanna

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

Principal





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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Thange Diksha Sayaji

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator



Mr. Anil S. Tiwari Head, Dept. of Mgmt Studies **Ms. Esmita Gupta**

Vice -Principal

Dr. Avinash Patil

Principal





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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Thekkingal Jyotsna S

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

Principal



Sr. No. 133



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Reaccredited by NAAC (3rd Cycle) with 'A' Grade (CGPA 5.58) (2014 - 2021) 'Performance Excellence Trophy – 2011 in Education' by IMC RBNQA Trust 'Best College Award' by University of Mumbai (2009) DBT 'Star Status' (Department of Botany, Chemistry, Microbiology, Physics and Zoology) DBT 'Star Scheme' (Department of Mathematics, I.T. & C.S.) ISO 9001: 2015 Certified

CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Waghmare Arya Prasanna

for successfully completing Online Certificate Course in Marketing Communications having 02 Course Credit Points with A+ grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator

A.

Head, Dept. of Mgmt Studies

Mr. Anil S. Tiwari

Ms. Esmita Gupta

Vice -Principal

inf

Dr. Avinash Patil

Principal



Sr. No. 126



Conducted by Kalyan Citizens' Education Society Affiliated to University of Mumbai 'College of Excellence' status by UGC (2015 - 2020)

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Waghmare Reena Ajit

for successfully completing Online Certificate Course in Marketing *Communications* having 02 Course Credit Points with **B** grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Wardhe Pranjali Machindra

for successfully completing Online Certificate Course in Marketing **Communications** having **02** Course Credit Points with A+ grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator

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Head, Dept. of Mgmt Studies

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Yadav Mamta Harishankar

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A grade organized by the Department of Management Studies.



Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta Vice -Principal

Dr. Avinash Patil

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CERTIFICATE OF EXCELLENCE

THIS CERTIFICATE IS AWARDED TO

Yaday Pratiksha Acchelal

for successfully completing Online Certificate Course in Marketing *Communications* having 02 *Course Credit Points with* A+ grade organized by the Department of Management Studies.

Mr. Arnold Jathanna

Course Coordinator

Mr. Anil S. Tiwari

Head, Dept. of Mgmt Studies

Ms. Esmita Gupta

Vice -Principal

Dr. Avinash Patil

Principal

